



The IACC Membership Advantage:

Empowered to Succeed, Networked to Grow

Join Today!

The IACC Advantage: Education. Essential Resources. Collaboration.

If you are serious about heightening your expertise and your agency's reputation in the field of commercial collections, the time to join IACC is now!

IACC members are empowered with the resources, education, information and collaboration needed to provide the highest quality collection services in the industry.

A Reputation Built on Excellence

With members throughout the U.S. and in 25 other countries, IACC is the largest and most respected organization of commercial collection specialists in the world.

Established in 1970, IACC has set the standard for how commercial collection agencies should operate their businesses. In fact, all members are bound by a code of ethics, ensuring that their business practices are fair, upright and of highest professional integrity.





The Many Benefits of Joining IACC

Isn't It Time to Discover What IACC Can Bring to Your Collection Agency?

Download your application form and join today at www.commercialcollector.com



Meetings & Educational Programs

Forward-thinking educational opportunities on the latest trends and challenges are presented at IACC's Annual Convention, Mid-Year Conference and teleseminars.

Listserve/Linked In

Collaborative idea exchanges via IACC's members-only listserve empower members with answers to their questions and helpful resources from other members. IACC also hosts a Linked In group for industry discussions.

IACC/CLLA Agency Certification Program

Only members of IACC are eligible to pursue the IACC/CLLA Agency Certification Program. This esteemed certification demonstrates that an agency meets or exceeds the program's high standards for business operations and professionalism. Becoming an IACC Member Agency is the first step in becoming a certified agency.

Scope Newsletter

The IACC newsletter, *Scope*, provides members with updates on industry developments, important legislative and legal issues, and IACC events and resources.

B2B Collections E-Newsletter

IACC's e-newsletter, *B2B*, is a free electronic publication for commercial creditors and collectors and features informative and useful articles pertaining to credit and collections at the points where these industries intersect.



IACC Certified Commercial Collector Program

An essential members-only resource for training new collectors or as a review for more experienced collectors.

keep reading for even more...



Members-Only Marketing Toolkit

Marketing your agency's services to credit grantors has never been easier thanks to the creation of a customizable marketing toolkit available only to members. A brochure, Powerpoint presentation, press releases and more are ready and awaiting member usage.

Forwarding Network

Need to forward an account to an agency or attorney who shares your dedication to excellent service? IACC's Forwarding Network provides the peace-of-mind you need. All IACC members are committed to the triadic system (Agency-Attorney-Law List) within the association, as there is a mutually beneficial relationship between each of the membership categories. With a triadic structure, the agencies market their services directly to the credit granting community. Since most agencies do not provide legal services, the agencies collaborate with debtors and their attorneys, creditors and with law list publishers to provide a conduit for efficient communication and performance.

Affinity Program

Through IACC's established Affinity Program, members gain access to essential products and services which support their business operations at discounts reserved for IACC members only. IACC's commitment to growing its Affinity Program means more opportunities to save and to benefit from special services.



Legislative Leadership

By keeping members informed of proposed state and national legislation concerning credit and collections, IACC membership allows you and your clients to make your voices heard.

Licensing Service

State license applications can be confusing and frustrating. IACC offers a unique licensing service that simplifies the process.

www.commercialcollector.com

IACC's website provides members-only access to resources while also keeping members abreast of upcoming events and new services. It also features an electronic membership directory and products for purchase.

Emerging Leaders Program

IACC's new education and professional development program is designed for promising future leaders in the commercial collection industry—whether they are young professionals or more experienced individuals who are new to the industry.

Prestige Within Our Industry

Through a heightened public relations presence in industry publications, IACC is garnering positive publicity for the association and those who are connected with it through membership.



Insurance & Bonds

Members can apply for statutory bonds, client contract bonds and errors and omissions insurance at competitive rates.

THE IACC MISSION:

IACC enhances the growth of its members by delivering education and professional resources in a collaborative environment.

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