

Commercial Collection Attorneys:

Your Next Opportunity to Collaborate is Waiting

The IACC Advantage: Education. Essential Resources. Collaboration.

If you are serious about growing your professional connections among commercial collection agencies and fellow attorneys, the time to join IACC is now!

IACC members are empowered with the resources, education and information needed to provide the highest quality collection services in the industry. Often, legal assistance is needed. An enthusiastic willingness to seek out expert counsel from collection attorneys like you makes joining IACC's esteemed association of commercial collection agencies and attorneys a win-win opportunity for all.

A Reputation Built on Excellence

With members throughout the U.S. and in 25 other countries, IACC is the largest and most respected organization of commercial collection specialists in the world.

Established in 1970, IACC has set the standard for how commercial collection agencies should operate their businesses. In fact, all members are bound by a code of ethics, ensuring that their business practices are fair, upright and of highest professional integrity.

Join IACC and Grow Your Professional Network





The Many Benefits of Joining IACC

Isn't It Time to Discover What Opportunities Await You as an IACC Associate Member?

Download your application form and join today at www.commercialcollector.com



Meetings & Educational Programs

Forward-thinking educational opportunities on the latest trends and challenges are presented at IACC's Annual Convention, Mid-Year Conference and teleseminars. The networking events are unparalleled!

Emerging Leaders Program

IACC's new education and professional development program is designed for promising future leaders in the commercial collection industry— whether they are young professionals or more experienced individuals who are new to the industry. Through education and networking, we are preparing young members for leadership roles in their companies — YOUR business!

Scope Newsletter

The IACC newsletter, *Scope*, provides members with updates on industry developments, important legislative and legal issues, and IACC events and resources.

“One of the best things about the IACC is the comradery and the relationships that you form with the agencies. You know you're going to get business from the agencies, and likewise the agencies count on you to do the very best job that you can do.”

— Joe Shur, Esq. Relin, Goldstein & Crane, IACC Associate Member for 30+ Years



Listserve/Linked In

Collaborative idea exchanges via IACC's members-only listserve empower members with answers to their questions and helpful resources from other members. IACC also hosts a Linked In group for industry discussions.

IACC Certified Commercial Collector Program

An essential members-only resource for training new collectors or as a review for more experienced collectors.

B2B Collections E-Newsletter

IACC's e-newsletter, *B2B*, is a free electronic publication for commercial creditors and collectors and features informative and useful articles pertaining to credit and collections at the points where these industries intersect.

keep reading for even more...



Members-Only Marketing Toolkit

Marketing an agency's services to credit grantors has never been easier thanks to the creation of a customizable marketing toolkit available only to members. A brochure, Powerpoint presentation, press releases and more are ready and awaiting member usage.

Affinity Program

Though IACC's established Affinity Program, members gain access to essential products and services which support their business operations at discounts reserved for IACC members only. IACC's commitment to growing its Affinity Program means more opportunities to save and to benefit from special services.



Prestige Within Our Industry

Through a heightened public relations presence in industry publications, IACC is garnering positive publicity for the association and those who are connected with it through membership.



Forwarding Network

Often, IACC agencies who share your dedication to excellent service need to forward their case to attorneys familiar with a specific type of collection or geographic area. IACC's Forwarding Network provides the peace-of-mind agency members need and the networking opportunities associate members desire. All IACC members are committed to the triadic system, as there is a mutually beneficial relationship between each of the membership categories. With a triadic structure, the agencies market their services directly to the credit granting community. Since most agencies do not provide legal services, the agencies collaborate with attorneys, creditors and with law list publishers to provide a conduit for efficient communication and performance.

Legislative Leadership

By keeping members informed of proposed state and national legislation concerning credit and collections, IACC membership allows you and your clients to make your voices heard.

"Every single member of the IACC has the **same interest** and goal of being engaged in the practice of commercial collections, from an agency **perspective** or an attorney perspective. And that's **unique**. I think that really sets it apart and makes it a **very special organization**."

— Timothy Wan, Esq. Managing Partner of Smith, Carroad, Levy & Wan

www.commercialcollector.com

IACC's website provides members-only access to resources while also keeping members abreast of upcoming events and new services. It also features an electronic membership directory and products for purchase.

THE IACC MISSION:

IACC enhances the growth of its members by delivering education and professional resources in a collaborative environment.

www.commercialcollector.com